

February 15, 2006

FCC Sunset Clause and Cellular Alarm Communicators

On February 18, 2008 the Federal Communications Commission (FCC) mandate for wireless carriers to maintain the analog (AMPS) cellular networks will expire. Wireless carriers do not plan to support the analog service beyond this date as they continue to invest in and expand their digital networks. As a result, any devices that depend on analog service for functionality will no longer operate reliably.

Until the introduction of Telguard Digital, all cellular alarm communicators operated on the analog network. Because of the FCC ruling, cellular alarm communicators used in the security industry need to be upgraded to operate on the digital networks to maintain their public safety uses for alarm communications.

As our valued customer, we want to work closely with you to ensure a smooth transition from cellular analog to digital. Now is the time to plan ahead and start initiatives to utilize digital technology. The following activities are recommended to begin the analog to digital conversion with your customers:

- Immediately transition to Telguard Digital for all new installations to eliminate future equipment change out. Telguard Digital products are UL Listed and cover residential, small business, commercial, fire system and government markets.
- Advise your customers of the necessity to upgrade their analog cellular communicator to digital technology due to the FCC sunset clause. We can work with you on invoice stuffers, information for newsletters, etc. to explain the changes taking place in the industry.
- Plan the cellular upgrade for your customers at the next scheduled service call, annual maintenance time or required site visit for manpower and cost efficiencies.

We will be pleased to assist you in answering any questions and provide additional guidance on making the change from analog to digital. For more information on Telguard Digital, please contact us at 1-800-229-2326 or visit our Web site at www.telguard.com.

Be assured of our appreciation for your business and our desire to be your outstanding digital cellular alarm communicator partner.